

Any Bank USA
Segmentation of The Loan Portfolio By Collateral Type
As of January 31, 2019

	As of January 31, 2019				As of December 31, 2018			
	Total Unpaid Principal Balance	Percentage Of The Bank's Total Loan Portfolio	Average Unpaid Principal Balance	Weighted Average Risk Rating	Total Unpaid Principal Balance	Percentage Of The Bank's Total Loan Portfolio	Average Unpaid Principal Balance	Weighted Average Risk Rating
<u>Commercial Real Estate</u>								
Bare Land	\$4,938,232	5.83%	\$617,279	3.55	\$4,938,232	5.90%	\$617,279	3.55
Land Under Development	\$11,069,023	13.08%	\$442,761	3.07	\$12,445,123	14.88%	\$478,659	3.06
Investor Properties - Retail Space Single Tenant	\$3,756,397	4.44%	\$375,640	2.80	\$3,137,775	3.75%	\$348,642	2.97
Investor Properties - Retail Space Multiple Tenants	\$7,375,865	8.71%	\$819,541	2.86	\$6,743,298	8.06%	\$963,328	2.95
Investor Properties - Office Space Owner Occupied	\$1,946,218	2.30%	\$973,109	2.64	\$1,965,877	2.35%	\$982,939	2.64
Investor Properties - Office Space - Non-owner Occupied	\$7,026,698	8.30%	\$1,003,814	3.00	\$7,097,675	8.49%	\$1,013,954	3.00
Investor Properties - Restaurant And / or Bar	\$250,700	0.30%	\$250,700	4.00	\$253,232	0.30%	\$253,232	4.00
Investor Properties - Hotels / Motels	\$0	0.00%	\$0	0.00	\$0	0.00%	\$0	0.00
Investor Properties - 1 to 4 Family	\$3,916,331	4.63%	\$103,061	3.43	\$3,955,890	4.73%	\$104,102	3.43
Investor Properties - Multi-Family	\$10,872,953	12.85%	\$293,864	2.96	\$10,013,084	11.97%	\$294,502	3.05

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Investor Properties - Mini-storage Units	\$772,759	0.91%	\$257,586	3.56	\$780,565	0.93%	\$260,188	3.56
CRE - Industrial Buildings, Warehouse, and Manufacturing Facilities	\$0	0.00%	\$0	0.00	\$0	0.00%	\$0	0.00
CRE - Construction	\$0	0.00%	\$0	0.00	\$0	0.00%	\$0	0.00
Commercial Construction - Single Family Residential (Presold) **	\$3,522,743	4.16%	\$880,686	3.27	\$4,192,743	5.01%	\$1,048,186	4.57
Commercial Construction - Single Family Residential (Speculative Home) **	\$3,810,000	4.50%	\$762,000	4.22	\$3,140,000	3.75%	\$628,000	2.69
SubTotal	\$59,257,920	70.01%	\$452,003	3.14	\$58,663,494	70.14	\$466,201	3.18

Agricultural Real Estate

Agricultural Real Estate	\$16,173,977	19.11%	\$1,470,362	4.40	\$15,857,553	18.96%	\$1,585,755	4.44
Agricultural Real Estate - Subject to FSA Guarantee	\$2,970,561	3.51%	\$1,485,281	5.08	\$3,000,567	3.59%	\$1,500,284	5.08
SubTotal	\$19,144,539	22.62%	\$1,477,821	4.51	\$18,858,120	22.55	\$1,543,019	4.55

Agricultural - Non-real Estate

Crops	\$402,000	0.47%	\$100,500	3.00	\$402,000	0.48	\$100,500	3.00
Blanket Security Agreement Against All Non - Real Estate Assets of The Borrower- Subject to FSA Guarantee **	\$0	0.00%	\$0	0.00	\$0	0.00	\$0	0.00
Security Agreement Against All Non-Real Estate AG Assets of The Company	\$1,676,516	1.98%	\$239,502	3.39	\$1,568,450	1.88	\$261,408	3.42
Live Stock - Cattle	\$66,749	0.08%	\$66,749	3.00	\$67,423	0.08	\$67,423	3.00
Live Stock - Hog	\$100,980	0.12%	\$50,490	3.00	\$102,000	0.12	\$51,000	3.00

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Machinery and Equipment - Agricultural	\$91,421	0.11%	\$15,237	3.11	\$92,344	0.11	\$15,391	3.11
SubTotal	\$2,337,665	2.76%	\$78,746	3.28	\$2,232,217	2.67	\$82,620	3.30

Commercial And Industrial

SBA Guaranteed	\$278,428	0.33%	\$139,214	3.00	\$281,240	0.34%	\$140,620	3.00
Airplanes	\$0	0.00%	\$0	0.00	\$0	0.00%	\$0	0.00
Furniture and Fixtures – Commercial	\$0	0.00%	\$0	0.00	\$0	0.00%	\$0	0.00
Inventory and / or Accounts Receivable	\$57,000	0.07%	\$57,000	3.00	\$57,000	0.07%	\$57,000	3.00
Life Insurance – Commercial	\$0	0.00%	\$0	0.00	\$0	0.00%	\$0	0.00
Machinery and Equipment - Commercial	\$374,008	0.44%	\$53,430	3.19	\$377,786	0.45%	\$53,969	3.19
Vehicles – Commercial	\$0	0.00%	\$0	0.00	\$0	0.00%	\$0	0.00
Credit Cards – Commercial	\$0	0.00%	\$0	0.00	\$0	0.00%	\$0	0.00
Blanket Security Agreement Including Real Estate Assets of the Borrower	\$0	0.00%	\$0	0.00	\$0	0.00%	\$0	0.00
Security Agreement Against All Non-Real Estates of The Company	\$0	0.00%	\$0	0.00	\$0	0.00%	\$0	0.00
Unsecured – Commercial	\$0	0.00%	\$0	0.00	\$0	0.00%	\$0	0.00
SubTotal	\$709,436	0.84%	\$22,695	3.10	\$716,026	0.86	\$22,872	3.10

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Consumer 1 to 4
Family Real
Estate

1st Position Residential Mortgages	\$2,759,061	3.26%	\$183,937	0.00
Junior Lien Mortgages - Lines of Credit	\$9,000	0.01%	\$9,000	0.00
Junior Lien Mortgages - Term Loan	\$31,334	0.04%	\$7,833	0.00
Mobile Homes	\$0	0.00%	\$0	0.00
Construction – Residential	\$0	0.00%	\$0	0.00
SubTotal	\$2,799,394	3.31%	\$40,154	0.00

	\$2,786,930	3.33%	\$185,795	0.09
	\$31,650	0.04%	\$7,913	0.00
	\$9,000	0.01%	\$9,000	0.00
	\$0	0.00%	\$0	0.00
	\$0	0.00%	\$0	0.00
	\$2,827,580	3.38	\$40,542	0.09

	As of January 31, 2019			
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Consumer loans

Automobiles - Used	\$201,114	0.24%	\$9,577	700
Automobiles - New	\$107,166	0.13%	\$10,717	668
Automobiles - Indirect	\$0	0.00%	\$0	0
RVs, Motorcycles, Boats	\$23,513	0.03%	\$5,878	640
Stocks and Bonds	\$0	0.00%	\$0	0
Unsecured - Consumer	\$0	0.00%	\$0	0
Credit Cards	\$56,880	0.07%	\$4,740	675
SubTotal	\$388,672	0.46%	\$4,416	684
Total All Loans	\$84,637,626	100.00%	\$326,786	

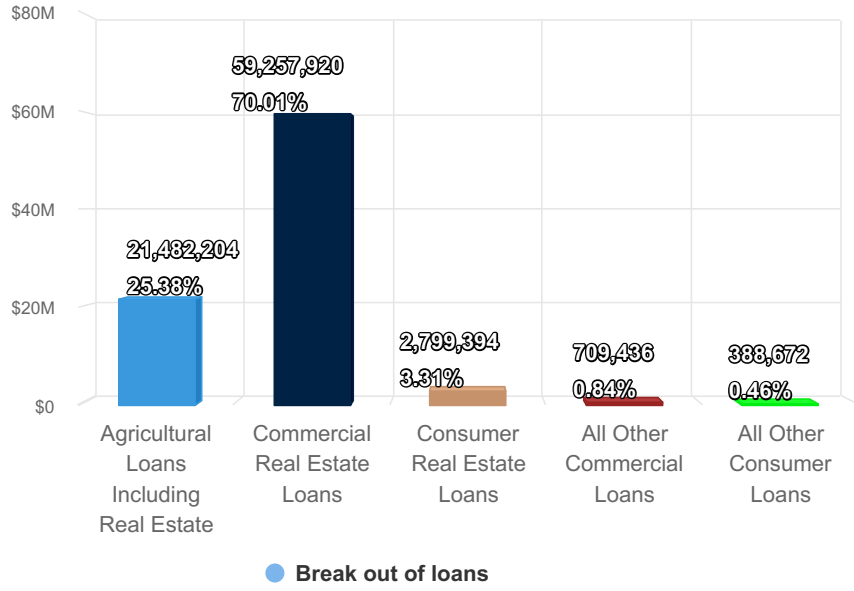
Automobiles - Used	\$203,145	0.24%	\$9,674	700
Automobiles - New	\$54,400	0.07%	\$7,771	681
Automobiles - Indirect	\$0	0.00%	\$0	0
RVs, Motorcycles, Boats	\$23,750	0.03%	\$5,938	640
Stocks and Bonds	\$0	0.00%	\$0	0
Unsecured - Consumer	\$0	0.00%	\$0	0
Credit Cards	\$56,880	0.07%	\$4,740	675
SubTotal	\$338,175	0.40%	\$4,018	689
Total All Loans	\$83,635,612	100.00%	\$335,886	

Other Totals - For Informational Purposes Only	Total Value	Percentage Of Total Loan Portfolio	Total Value	Percentage Of Total Loan Portfolio
Total of Unsecured Loans	\$56,880	0.07%	\$56,880	0.07%
Total of Agricultural Related Loans	\$21,482,204	25.38%	\$21,090,337	25.22%
Total of Loans That Are Real Estate Related	\$81,201,853	95.94%	\$80,349,194	96.07%
Total Consumer Oriented Loans	\$3,188,066	3.77%	\$3,165,755	3.79%
Total Commercially Oriented Loans	\$81,449,559	96.23%	\$80,469,857	96.21%

Segmentation of The Loan Portfolio By Loan Type

As of January 31, 2019

Unpaid Principal Balance of The Loans

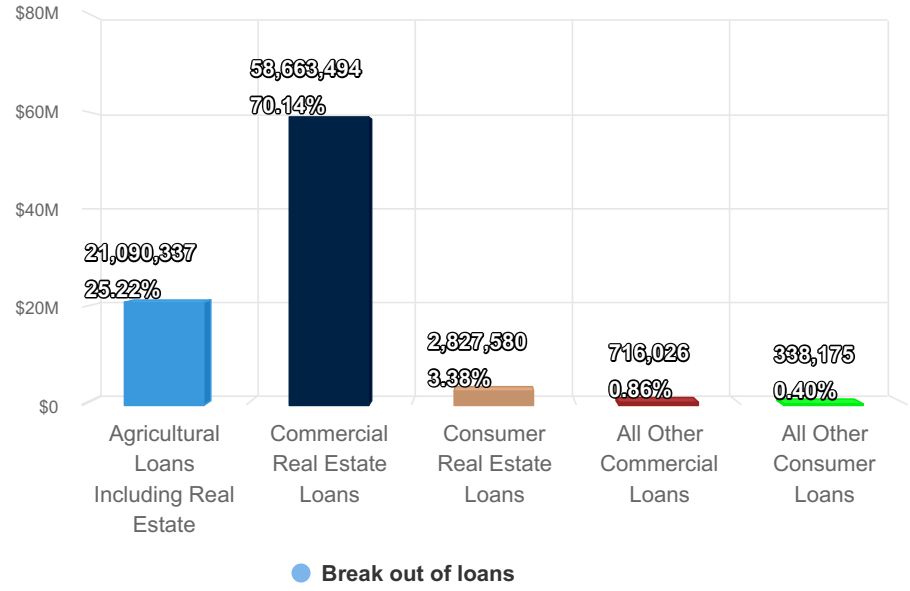


Highcharts.com

Segmentation of The Loan Portfolio By Loan Type

As of December 31, 2018

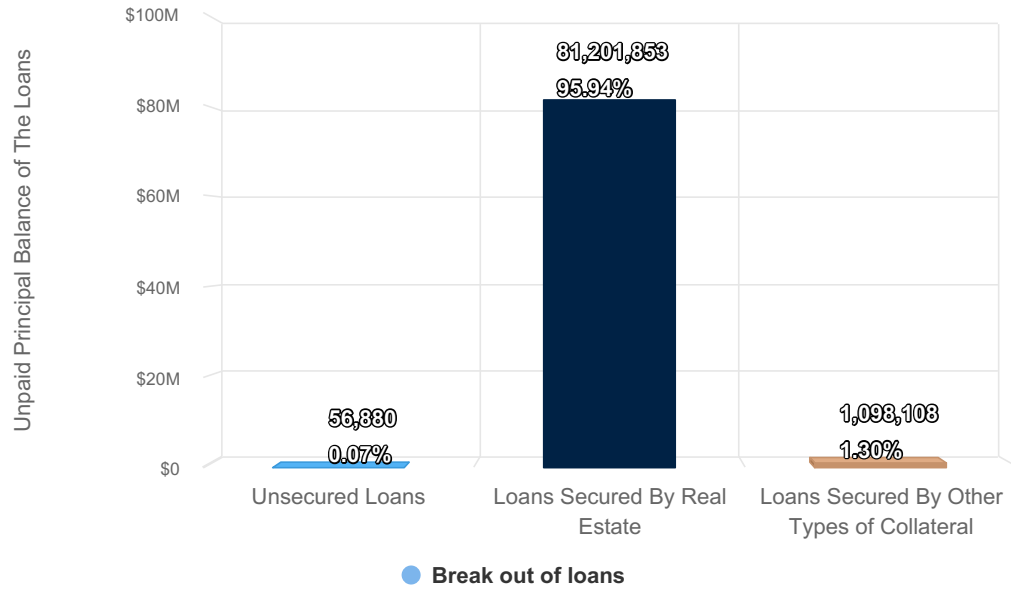
Unpaid Principal Balance of The Loans



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Segmentation of The Loan Portfolio By Type of Collateral

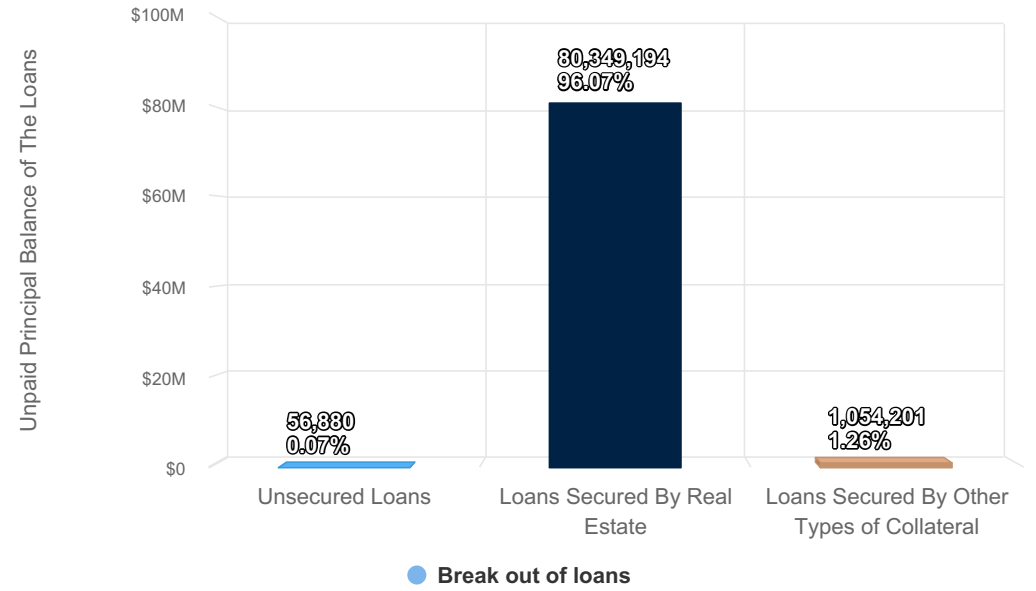
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